

2019 LETTER FROM THE EXECUTIVE DIRECTOR

Dear Gundalow Family,

2019 was a rebound year for the Gundalow Company in many ways. Through the hard work and determination of the staff, crew, and volunteers we accomplished a great deal. The unprecedented growth of our summer camp program combined with extending our sailing footprint back to the Merrimack River and holding the first annual Riverfest celebration resulted in the expansion of our story and an increased awareness of our mission. Adjustments to our sailing schedule to allow for more school programs, camp sails and charters helped us to meet and exceed our expectations for attendance and public sail revenue and the addition of a silent auction to our fall fundraiser pushed us significantly above our goal for that event.

All of these accomplishments would not have been possible without the support of you, our members. Our organization is pushing forward in every way and because of your support we continue to provide the resources needed to fulfill our mission to preserve the maritime heritage and environment of this unique and beautiful region and to keep it viable for generations to come.

Thank you for a great 2019!

Ph_

Rich Clyborne – Executive Director

Staff & Crew

Rich Clyborne - Executive Director Matt Glenn - Captain Gretchen Carlson - Program Manager Andy Goodell - Operations & Marketing Donata Luz - Development Coordinator Michele Lechner - Accountant Paul Pelletier - Relief Captain Heather Froumy - Educator Deckhand Barbara Benn - Educator Deckhand

Rick Kaye-Schiess - Educator Deckhand

Susan Kaufmann - Educator Deckhand

Frank Stewart - Educator Deckhand

Mary Wicklund - Educator Deckhand, Shore Program ED

Zeke Blumenfeld - Ticket Sales & Educator

Ella Vergati - Ticket Sales

Lydia Summermatter -Ticket Sales

Elizabeth Beattie - Lead Camp Counselor, Educator Deckhand, Shore Program ED

Hannah Comeau - Lead Camp Counselor, Relief Educator Deckhand

Valerie Moyer - Head Camp Counselor, Relief Educator Deckhand

Cheryl Karahalios - Lead Camp Counselor

Ian Selig - Lead Camp Counselor

Board of Directors

Catharine Newick, Chair - Concord, NH Jeanne Rosadina, Treasurer - Dover, NH Janet Dinan, Secretary - Portsmouth, NH Peter Driscoll, York, ME Jill Farrell, Kittery, ME Brendan Flavin, Portsmouth, NH Barbara Hughes, New Castle, NH John Lamson, Newington, NH Jeffrey P. Little, Hampton, NH Dana Mills, Rye, NH Joan Rice, Portsmouth, NH George Samuels, Rye, NH Brenda Schwechheimer, Newmarket, NH Ron Trahan, Stratham, NH



During the 2019 sailing season, 128 groups from 62 different schools or organizations participated in our education programs aboard the Gundalow with a record number of groups joining us for our shore programs. In addition to our sailing and shore programs we also did several classroom programs both as stand alone and pre-trip programs expanding our reach to more schools and more students. During the summer of 2019 we continued to expand our summer camp program by increasing the number of camp programs offered (19 – from 13), the number of campers (228 from 180), and the number of summer camp staff (4 from 5). During each week of camp, youth spent time on the Gundalow, on our small boats, and on land at Creek Farm or the Wentworth Coolidge Mansion. Campers connected to the Piscataqua Region through games, activities and simply 'messing about in boats.' We also partnered with several organizations to provide themed camps such as boat building, history, kayaking, building ROV's, art and more. Our public and charter programs continued to provide locals and visitors the opportunity to experience our rivers from the deck of a traditional Gundalow and learn about the maritime heritage and environment from our experienced educators.

- Gretchen Carlson, Program Manager

2019 Participating Schools & Camps

Barrington Middle School • Berwick Academy • Big Brothers Big Sisters • Chase Home • Choir School
Cooperative Middle School • Dunbarton Elementary • Dondero Elementary • Eliot Elementary
Epping Elementary • Franklin High School • Girl Scouts 10034 • Henniker Elementary • Hillsboro Christian School
Homeschool Programs • Horne Street School • Joppa Flats Program • Kennebunkport Summer Program
KRES at Bradford • Little Harbour Elementary • Maple Wood Elementary • New Franklin Elementary • New Heights
Newfields Elementary • Newmarket Elementary • North Hampton Elementary • National Marine Educators Program
One Sky Regatta • Oyster River Middle School • Pathways • Portsmouth Christian Academy • PEAK
Plymouth School • Raymond Iber Gove Middle School • River Valley Charter School • Rollingsford Middle School
Rye Elementary • Seacoast YMCA • Shapleigh School • St. John's Regional Academy • St. Kathryn's Homeschool Group
St. Mary's School • St. Michael's/St. Monica's School • St. Patrick's Academy • St. Thomas Aquinas School
Stratham Elementary • Sutton Central Elementary • Robert W. Traip Academy • Tuftonboro Central School
Weare School • Wheelock Elementary • World Academy • Swasey Central School • York Middle School
Rochester Middle School • Brixham Montessori School • York High School

2019 PISCATAQUA RIVERFEST

to celebrate Portsmouth's rivers and bays

After many years in the making, 2019 and the Gundalow Company brought The Piscataqua Riverfest ("Riverfest') to fruition, launching a new event. Held on the first weekend in June, in Partnership with The Strawbery Banke Museum, Riverfest opened with an intimate evening gala featuring locally sourced food and, on the following day, hosted activities linked to Portsmouth's vibrant waterfront: The Round Island Regatta boat race at Peirce Island; a traditional small boat show; harbor sails on the gundalow Piscataqua; the Changing Nature exhibit in the Sheafe Warehouse; speakers and maritime demonstrations for all ages; and special prizes and promotions for participants.

Riverfest also featured exhibits and demonstrations from area non-profits whose missions were focused on monitoring and protecting the rivers, bays, streams and marine environment of the Piscataqua region. We sought to create an event that would bring together many of the organizations with whom we partner in a fun, historical and educational setting.

"Portsmouth has nearly 400 years of stories and opportunities and this festival is our way of reaching everyone to help us celebrate this unique place." said Rich Clyborne, Executive Director at Gundalow Company. "Whether you want to see wooden hand-built boats, watch a fun boat race, or see maritime demonstrations in action, the Piscataqua Riverfest is not to be missed."





2019 SEASON IN REVIEW

- In 2019 ten gracious hosts opened their homes over two consecutive weekends for our annual Gundalow Gatherings. Guests shared in a casual dining experience and listened to a brief presentation by a guest speaker who donated their time and expertise. We are pleased to report
- 2019 saw one of our most successful Gundalow
- Gatherings series to date!





The Gundalow Company's signature Fall event of 2019 brought our Party for Piscatqua fundraising event to a new level. The "View at Pepperrell Cove," with its sweeping Piscataqua River and Portsmouth Harbor views from Kittery, provided an elegant venue space and a perfect setting for the evening's festivities. With wish list items available for sponsorship, locally sourced food and a competitive live auction, Party for Piscataqua was a huge success!

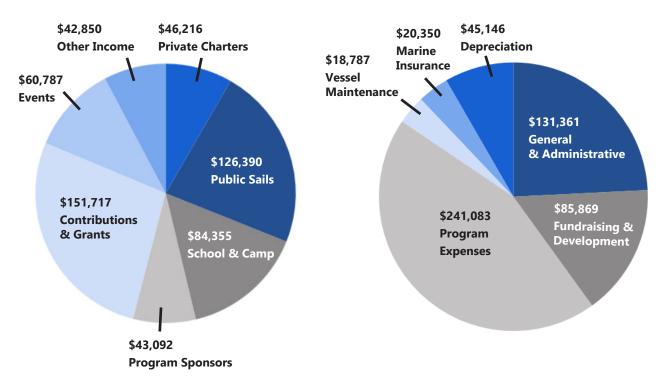






2019 INCOME

2019 EXPENSES



2019 BALANCE SHEET

Assets			Liabilities & Equity			
Current Assets			Liabilities	\$	8,563	
Cash on hand	\$	101,367	Equity			
Accounts Receivable	\$		Net Assets	\$	880,627	
Total Current Assets	\$	101,367	Net Income	\$	12,811	
Fixed Assets			Total Equity	\$	867,816	
PISCATAQUA	\$	623,836	TOTAL Liabilities & Equity	S	902,001	
Sheafe/Welcome Center	\$	71,159	TOTAL LIGDINIES & Equity	Y	702,001	
Misc	\$	20,960				
Accum. Depreciation	\$	(279,752)				
Total Fixed Assets	\$	436,204				
Other Assets	\$	364,421				
TOTAL ASSETS	S	902.001	Photo credits:			

Ralph Morang Photography
Raya on Assignment
Michael Sterling Photography
David J. Murray, ClearEyePhoto.com
Design: Social Good Creative

VOLUNTEERS

Lynn Abbott Susan Alex Bob Andelman Art Anker James Appleby Kevin Baringer David Batchelder Linda Benton Joan Beskenis Brian Birner Holly Blake Chase Bogart Matt Bogart Shelley Brass Lawson Brouse Katharine Brown Pamela Burgess Mary Burke David Canedy Kathy Canedy Charlie Case

Sherry Walworth **Ed Caylor** Michael Clayburgh Tom Chamberlin David Cole John Deegan Janet Dinan Dane Drasher Peter Driscoll David Drucker Madelvn Duzinski Jill Farrell Karen Fitz Ed Flaherty Brendan Flavin Phil Geraci Dave Gibson Dennis Glidden Beth Gross- Santos William Hanna Jan Harrison

Jim Harrison Diane Harvey Michael Hearn Mary Ellen Hoerman Walter Hoerman Francine Holler Cvnthia Hosmer Katie Hosmer Al Houde Barbara Hughes Brenda Johnston Alan Kelly Bob Kozman Walt Kuchtev Charles Lawrence Fred Levine Stephen Lichtenstein Eric Longbottom Mark Luz David Maloney Dan Mannschreck

Sue Mast Pat McCabe Janet McCann Ida McDonnell Susan McDougall Chris Mertinooke Richard Minnick Peter Mogren Catharine Newick Marie Nickerson Chris Northrop Karen O'Keefe Mike O'Keefe Pea O'Neil Hayden Orme Richard Parian Paul Pelletier Dean Plager Cliff Punchard Paul Rawlings Lisa Robblee

Kathy Rockwood Jeanne Rosadina Len Rochette Stacey Schlender Brian Schlender Gerry Smith Paula Sonnino Michael Sterling Frank Stewart Arlene Tallberg Janet Thompson Ron Trahan Katharine Turnbull John Vatistas Tom Waterman Alan Wilson Carol Ziebarth

Volunteers are the heart of Gundalow Company. Our volunteers put in thousands of hours a year doing everything from sailing as deckhands on the PISCATAQUA, to working alongside our educators during school programs, to participating in maintenance projects, to serving on the board or committees, to monitoring for marine invasive species and water quality, to serving as interpreters, and so much more.

2019 Total Volunteer Hours = 2,644









\$5,000+ Anonymous Tom & Patience Chamberlin Fund of the NH Charitab
Geoffrey Clark & Martha
Dan & Linda Jones
Bobbie Sweet

\$1,000 - \$4,999
Anonymous
Aquarion Water Company
Molly & Jeff Bolster
David P. & Jerilyn Brownell
Roger & Heather Cloitre Fund of the NH Charitable Foundation Geoffrey Clark & Martha Fuller Clark

Roger & Heather Cloitre Janet & Peter Dinan Joseph and Carol Donnelly Peter & Anne Driscoll Elizabeth H. Field, Jr. Jeffrey & Barbara Hughes Jeffrey P. Little Mason & Catharine Newick Bill & Nancy Purinton

Charles Case & Sherry Walworth

Nancy Winthrop

Brenda Schwechheimer

\$500 - \$999

Walter & Patricia Bardenwerper Katharine Brown Debby & Will Ethridge John & Lee Lamson Jeffrey P. Little Valerie Shelton & Diane Morin Peter & Phyllis Reed John & Joan Rice Caryl J. Sawtelle Karen Wendell & Doyle Skeels Ronald Valpey

Under \$500

Gail Drobnyk

Anonymous Nancy Alcock-Hood Paul & Mary Avery Back Channel Canvas Shop, Inc. William Bartlett, Jr. Mark Becker Stephen Brooks Sharon Churchill Richard & Heidi Clyborne Margherita Desy Charlie Doane & Clare O'Brien Gene Doherty

Bob & Karen Eger Carol & James Ehlen John Fenniman Dawn Fiske in memory of Sally Fiske

Darel & Barbara Fletcher Kipp and Bruce Freeman Jameson & Priscilla French Tony Gigliotti Peter Goodell Kathleen Gregg

Griffin Familty Trust Donald & Ann Hare Mike & Cynthia Harvell Diane Harvey & John Heinl Lynn & Allen Head Gordon Hewitt

Neil Hiltunen Carol Hollis L.C. Hornor Terry Johnson Brenda Johnston

Susan Kaufmann Brenda Kean Gail & Edward Kelly Parthenia Powell Lagassa Charles & Sooky Lassen

Sue & Dick Kaplan

Leeward Foundation Roger Leighton Stephen Lichtenstein Warner Lord

Susan Metcalf

Patricia S. Meyers

Bradley Lown David & Nancy McArdle Ned McIntosh & Terry Picard Loren Meeker

William Mitchell Rebecca & Timothy More Murphy, Powers & Wilson New Castle Historical Society David & Meg Nichols

Scott and Lynne Parks Ken & Kari Perkins Frederick & Adele Pulitzer

in memory of Sally Fiske Robert & Eileen Rais Jeanne Rosadina

Don & Gloria Quigley

Malcolm & Nancy Sandberg

Michael Scott Bill Sheehan

Jim & Deborah Somes Charles Steedman

Phyllis Stibler Edmund C. Tarbell Tate & Foss Sotheby's James & Susan Tierney Ginna Thoma William and Rachel Thomas Janet Thompson Peter & Lee Vandermark John & Jane Werner Doug & Katie Wheeler Anne Whitney Frank Whittemore

Lawrence J. Yerdon

MEMBERSHI

Master Mariner (\$1,000+) John & Lee Lamson

Mark & Marie Stuppy

Captain (\$500-\$999) Valerie Shelton & Diane Morin Scott & Lynne Parks

Pilot (\$250-\$499)

Bob Andelman Art & Mary Anker Richard & Heidi Clyborne Carol & James Ehlen Jay & Mary Pat Gibson Julie & William Kath

Susan Kaufmann Susan Macdougall Ann Smith Mike & Laurie Steinberg

Mate (\$100-\$249)

Anonymous

Erik Allberg Ellisa Arbogast Barbara Archibald Bradley Bachman Sandy Berkenbush Jennifer Bliss Klein Patricia Booker **Shelley Brass**

Don & Mary Jo Briselden Robert Bundy Carol Cameron-Sears Michael Caswell

Kathleen Churchill Sharon Churchill Al Cotton Chris DiNola

John Dyer

Carol & James Ehlen Susan Metcalf Stefanie Flavin James & D.B. Garvin Jay & Mary Pat Gibson

Joeseph Goodman Richard Grossman Christine Grosvenor Diane Harvey & John Heinl Heather Houston Jeffrey Ives

Julie & William Kath

Jaimie Knapp David LeFrancois

Emily Magazzi

Shaun Mathews Christopher McQuade

Charles Putnam Steve Reddy Rodney & Lee Roberts Kathy Rockwood

Anna Barbara Marconi

Jeanne Rosadina Peter Rubenstein Susanna Schweizer Janel Showalter Sally Horner & Dick Smyser Frank & Gail Stewart

Kristen Stone Dick Stott William & Gretchen Straub Mary Sullivan Barbara Sutton Mary Tegan

Bruce & Nancy Walker in memory of Ann Allmendinger

Deckhand (\$50-\$99)

Satish Vemaraju

John & Lynn Badger Erika Beer Tom Bergeron Lawson Brouse Barbara Buntrock David Cleveland Tim Daly Sandra Dika Madelyn Duzinski Carl & Linda Gurtman Danielle Hoffman Bob Kozman **Greg Martin** Janet McCann Kyla Melberg **Boyd Morrison** Sally Newick Gaughan

Jack & Gail Pare Katinka de Ruiter Jeffrey Schwotzer

Kathleen Sullivan Richard Swails Jeff Warner

Thank you for your gift to the **Gundalow Company. If we** missed your name, please accept our apologies and contact us at (603) 433-9505.

EDUCATION PROGRAM SPONSORS

\$5,000 - \$10,000

Tom & Patience Chamberlin Bruce Elliot

George W. Merck Fund Kennebunk Savings Bank

\$1,000 - \$4,999

Appledore Real Estate. Inc. Bangor Savings Bank

Alan Banister

David Wendell Associates, Inc Estes Oil Burner Service, Inc.

Granite State Minerals, Inc

Nate & Helen Hazen HM Pavson

Jeffrey P. Little

Piscataqua Garden Club Piscataqua Savings Bank

Rosmond Thaxter Foundation

Joseph & Jean Sawtelle Sprague Operating Resources LLC \$500 - \$999

Peter & Anne Driscoll Brenda Johnston

Key Auto Group to Key Ford of York

Jeffrey Levin

David & Jean Lincoln Robert Omberg

Scroggins Financial Services

GRANTS & FOUNDATIONS

New Hampshire Coastal Program

\$25,000 - \$39,999

RIVERFEST SPONSORS

Robert F. Gray Construction

ReVision Energy

PETRO Home Services
Kittery Point Yacht Yard

Points Fast

IN-KIND DONORS

The Gundalow Company is very grateful to local businesses and inviduals for providing very generous in-kind support.

Anonymous Friend

Richard & Heidi Clyborne

David J. Murray, ClearEyePhoto.com Mason & Catharine Newick

Peter & Anne Driscoll Great Bay Marine, Inc.

Lynn & Allen Head

Jeffrey & Barbara Hughes Michael Sterling Photography Mason & Catharine Newick

Mombo

Portsmouth Paddle Company Ralph Morang Photography

FUND FOR THE FUTURE

The purpose of the Fund for the Future is to have restricted funds that can be used only with approval from the Gundalow Company board in order to pay for unanticipated capital repairs to the PISCATAQUA that if not fixed immediately would prevent the vessel from operating for the season. Thanks to the following people who have given to this fund since its inception in 2014.

Anonymous Charlie & Barbara Bickford Molly & Jeff Bolster Janet & Peter Dinan

Peter & Anne Driscoll

Estes Oil Burner Service, Inc.

Bruce Flliott

Joseph C. & Carol Donnelly Peter & Anne Driscoll Robert B. & Tibbie Field, Jr. John & Lee Lamson Jeffrey P. Little Catharine & Mason Newick Cynthia Raymond Brenda Schwecheimer Pete & Nancy Winthrop

2019 Navigators

Aquarion Water Company
Bangor Savings Bank
Alan & Patience Banister
S.K. Beswick
Molly & Jeff Bolster
David P. & Jerilyn Brownell
Charles Case & Sherry Walworth
Tom & Patience Chamberlin
Geoffrey Clark, M.D. & Martha Fuller Clark
Richard & Heidi Clyborne
Steve Couture
Capt. & Mrs. Howard S. Crosby
Janet & Peter Dinan
Joey & Carol Donnelly

Granite State Minerals
Gray Construction
Great Bay Marine
Nate & Helen Hazen
Jeffrey & Barbara Hughes
The John Bickford Foundation
Brenda Johnston
Dan & Linda Jones
Joseph G. & Jean E. Sawtelle Fund
Kennebunk Savings Bank
Kittery Point Yacht Yard
John & Lee Lamson
Amy LeBlanc
Chris & Laura Lindop
Jeffrey P. Little

Robert B. & Elizabeth H. Field, Jr.

Patricia Lonergan Maine Community Fund Valerie Shelton & Diane Morin Christine & Richard Marcks Mason & Catharine Newick Piscatagua Garden Club Piscatagua Savings Bank Bill & Nancy Purinton ReVision Energy LLC Kathy Rockwood Rosamond Thaxter Foundation George Samuels & Anne Cattell Brenda Schwechheimer Karen Wendell & Doyle Skeels Mark & Marie Stuppy **Bobbie Sweet** Nancy Winthrop